## Preliminary Program


### Saturday, October 15, 2016

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>1:00 pm - 5:00 pm</td>
<td>Research Roundtable [Executive Agency Government Only] - Kingsley Ballroom</td>
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### Sunday, October 16, 2016

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>9:00 am - 12:00 pm</td>
<td>Research Roundtable [continued] - Kingsley Ballroom</td>
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<tr>
<td></td>
<td>Research Roundtable [Legislative Agency] - Continental</td>
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<tr>
<td>2:00 pm - 5:00 pm</td>
<td>Optional Lighthouse Tour [Canceled]</td>
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<tr>
<td>3:00 pm - 7:00 pm</td>
<td>Registration</td>
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<tr>
<td>6:00 pm - 8:00 pm</td>
<td>Opening Reception - Oval Ballroom</td>
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### Monday, October 17, 2016

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<thead>
<tr>
<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>7:30 am - 5:00 pm</td>
<td>Registration</td>
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<tr>
<td>8:30 am - 12:00 pm</td>
<td>Monday Morning General Session - Kingsley Ballroom</td>
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Presiding: Rod Hoheisel, Minnesota Dept. of Revenue and Chair FTA Research Section

**Welcome to New Jersey**  
Ford M. Scudder, Treasurer of the State of New Jersey

**Macroeconomic Outlook**  
Sara Johnson, IHS Economics

**Regional Economic Outlook**  
Steve Cochrane, Moody's Analytics

**Question & Answers**

**Tax Reform, A Business Perspective**  
Deborah Bierbaum, AT&T

**What Determines the Level of Business Property Taxes**  
David Merriman, University of Illinois at Chicago

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<tr>
<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>12:00 pm - 1:30 pm</td>
<td>Lunch [with speaker] - Crystal Ballroom</td>
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**Speaker: State Coincident & Leading Indexes**  
Paul Flora, Senior Economic Analyst, Federal Reserve Bank of Philadelphia
1:45 pm - 3:30 pm

Concurrent Sessions

SECTORIAL OUTLOOK - Kingsley Ballroom

moderator: Rod Hoheisel, Minnesota Dept. of Revenue

Automobile Outlook
Kim Hill, HWA Analytics

Housing Outlook
Yanling Mayer, CoreLogic

Retail Outlook
Daniel Bachman, Deloitte

Property Taxes and Intergovernmental Issues - Continental

moderator: Eric Willette, Minnesota Dept. of Revenue

Cities and State Fiscal Structures
Christiana K. McFarland, National League of Cities

Local Government Fiscal Autonomy in Minnesota
Eric Willette, Minnesota Dept. of Revenue

California: Governor Jerry Brown and Subsidiarity
Jay Chamberlain, California Dept. of Finance

discussant: David Merriman, University of Illinois at Chicago

3:45 pm - 5:30 pm

Regional Breakout Sessions [government only]

Northeastern Region - Kingsley III

Southeastern Region - Kingsley IV

Midwestern Region - Continental

Western Region - Oval

Tuesday, October 18, 2016

8:30 am - 10:30 pm

Joint FTA-NTA Session - State Tax Reform* - Kingsley Ballroom

moderator: Ranjana Madhusudhan, New Jersey Dept. of Treasury
How Would Leading Federal Tax Reform Options Affect State and Local Governments?
Alan Viard, American Enterprise Institute

What Can Tax Data Tell Us About the Characteristics of Contingent Workers?
James Mackie, U.S. Dept. of Treasury

A Local Dimension to State Tax Reform
Sally Wallace, Georgia State University

Examining State Tax Commissions: 2006-2016
Richard Auxier, Urban Institute - Tax Policy Center

discussant: Norton Francis, Urban Institute Tax Policy Center

* Organized by Ranjana Madhusudhan, New Jersey Dept. of Treasury

10:45 am - 12:30 pm Concurrent Sessions

State Tax Reform - Concurrent Session - Kingsley III

moderator: David Gunter, Maine Revenue Services

NYC Recent Business Tax Reform
Karen Schlain and David Ho, New York City Dept. of Finance

Comprehensive Tax Reform: North Carolina’s Recent Experience
Ed McLenaghan, North Carolina Office of State Budget & Management and Robert Bowles, Dept. of Revenue

Kentucky Blue Ribbon Tax Study
Greg Harkenrider, Kentucky Office of Economic Analysis

Revenue Forecasting Models in a Changing Data Environment - FTA/NASBO Session - Continental

moderator: Brian Sigritz, NASBO

Forecasting Income Tax Withholding In Minnesota
John Peloquin, Minnesota Management & Budget

Trends and Cycles in Montana Income Tax Data: Implications for Revenue Forecasting
Daniel Dodds, Montana Dept. of Revenue

Limitations of Economic Data for Fine-Tuning Revenue Projections
Charles Steindel, Ramapo College

SOLUTION SERIES - Kingsley IV
10:45-11:30
Chainbridge
Pitfalls in Revenue Estimation: A Case Study in Microsimulation Extrapolation
Eric Cook and Jaime Copenhaver, Chainbridge

11:45-12:30
REMI 2.0 - Your Bully Pulpit for Smart Modeling, Smart Analysis & Smart Policy
Chris Brown and John Bennett, REMI

12:30 pm - 2:15 pm
Lunch [on your own]

2:15 pm - 4:00 pm
Concurrent Sessions

Data Base Development and Tools - Kingsley Ballroom

moderator: Ranjana Madhusudhan, New Jersey Dept. of Treasury

Rapid Revenue Analysis with Modern Business Intelligence
Roger Cohen, New Jersey Dept. of Treasury

Sales Tax Forecasting and Analysis by Industry Type the Florida Model
Robert Mckee, Florida Dept. of Revenue

Sales Tax Data Tracking and Forecasting in Texas
Tom Currah and Tetyana Melnyk, Texas Comptroller of Public Accounts

Data and Information Gathering: Lessons Learned Thus Far in Developing DCs First Tax Expenditure Evaluation Report
Charlotte Otabor, District of Columbia Office of Revenue Analysis

Tax Policy Analysis - Continental

moderator: Rebecca Sameroff, Vermont Dept. of Taxes

Income and Inequality in Montana from 2001 Through 2014
Aaron McNay, Montana Dept. of Revenue

Impact of Raising the Minimum Hourly Rate
Yi Geng, Fahad Fahimullah, Daniel Muhammad and Jeffrey Wilkins, District of Columbia and Bradley Hardy, American U.

Impact of Raising the Minimum Hourly Rate - Illinois Analysis
Hector Vielma, Illinois Dept. of Revenue

Nationwide Tax Rates and Tax Burdens Study
Lori Metcalf, District of Columbia Office of Revenue Analysis
### Wednesday, October 19, 2016

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<tr>
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<th>Event</th>
<th>Location</th>
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<tbody>
<tr>
<td>6:30 pm - 8:30 pm</td>
<td>Banquet - Crystal Ballroom</td>
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<tr>
<td>9:00 am - 12:00 pm</td>
<td>Wednesday Morning General Session - Kingsley Ballroom</td>
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**Presiding: Rod Hoheisel, Minnesota Dept. of Revenue and Chair FTA Research Section**

- **Migration - An Analysis of California’s Proposition 30**  
  Allen Prohofsky, California Franchise Tax Board and Charles Varner, Stanford University

- **The Utah Fiscal Stress Test**  
  Phil Dean, Utah Office of Management & Budget

- **The Revenue Effects of Conformity to Federal Personal Tax Expenditures**  
  Mark Robyn, Pew Charitable Trusts