Managing a Research Shop

Office of Tax Policy
NYC Department of Finance

Presented at FTA Conference on
Revenue Estimating and Tax Research
Tempe, Arizona
September 2002

Managing a Research Shop

• Get control of your data.

• Leverage technology.

• Define your role broadly.

• Create demand/be visible.
Get Control of Your Data

• Create your own databases.

• Standardize as much as possible.

Leverage Technology

• Take advantage of new projects/technologies elsewhere in the department.

Examples:

– Imaging

– Audit’s data warehouse
Define Your Role Broadly

• Consult on data issues.

• Perform ad-hoc queries.

• Provide statistical expertise.

Create Demand/Be Visible

• Leverage your access to proprietary data.

• Document your contributions.